



TRADE  
CAPITAL  
BANK



BELARUSIAN UNIVERSAL  
COMMODITY EXCHANGE

Broker TC-Invest / TC Bank

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## WHO WE ARE

Belarusian Universal Commodity Exchange is the only mercantile exchange in Belarus and the largest spot exchange in Eastern Europe.

## BASIC FACTS

Area of focus: **spot market**

Founded: **May 25, 2004**

First trading session: **June 2, 2005**

Annual number of transactions: **550 000**

Average annual turnover: **8.0 billion USD**

Clients: **36 800 companies**

Geography: **83 countries**



BELARUSIAN UNIVERSAL  
COMMODITY EXCHANGE

# CORE BUSINESS AREAS

## EXCHANGE TRADING



Metal products



Timber products



Agricultural products



Petrochemicals, lubricants



Construction materials, polymers



B2B ECOMMERCE



E-PROCUREMENT



ONLINE PROPERTY AUCTIONS



INFORMATION SERVICES





# METAL TRADES

4 000

commodity  
items

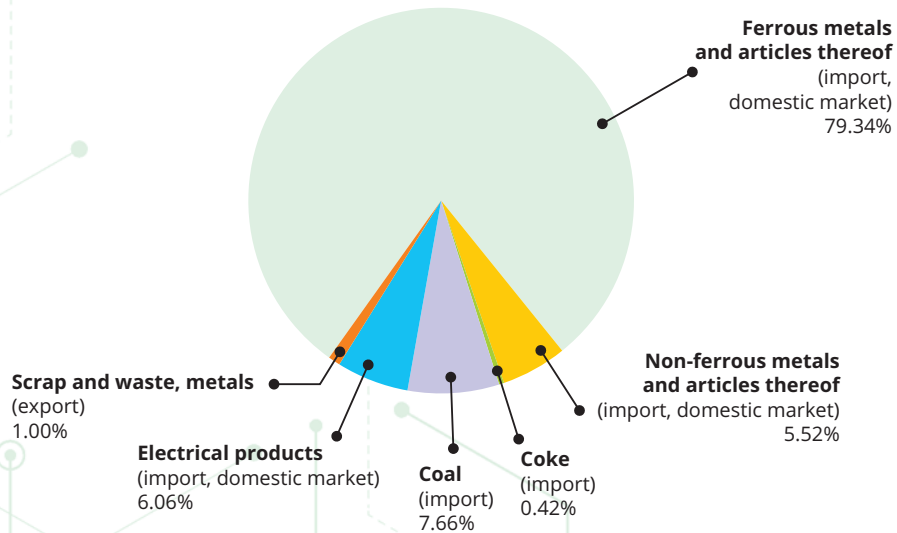
800

participants in every  
trading session

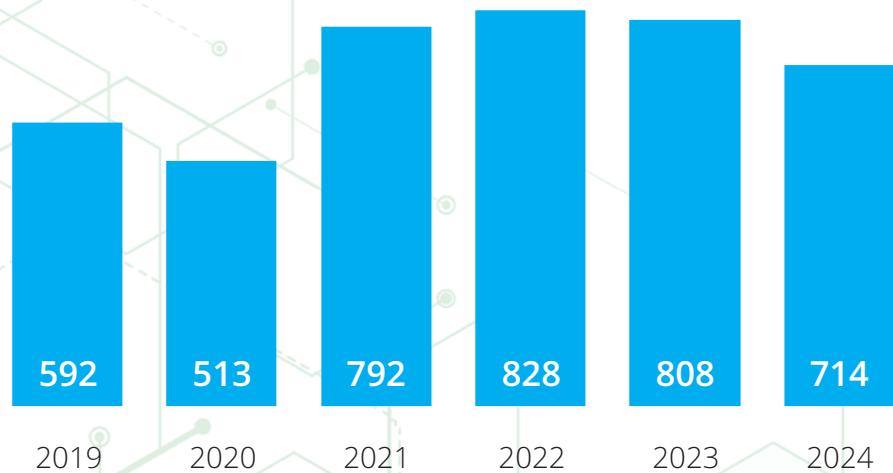
230 000

transactions  
annually

## Sales structure



## Historical sales data, mln USD







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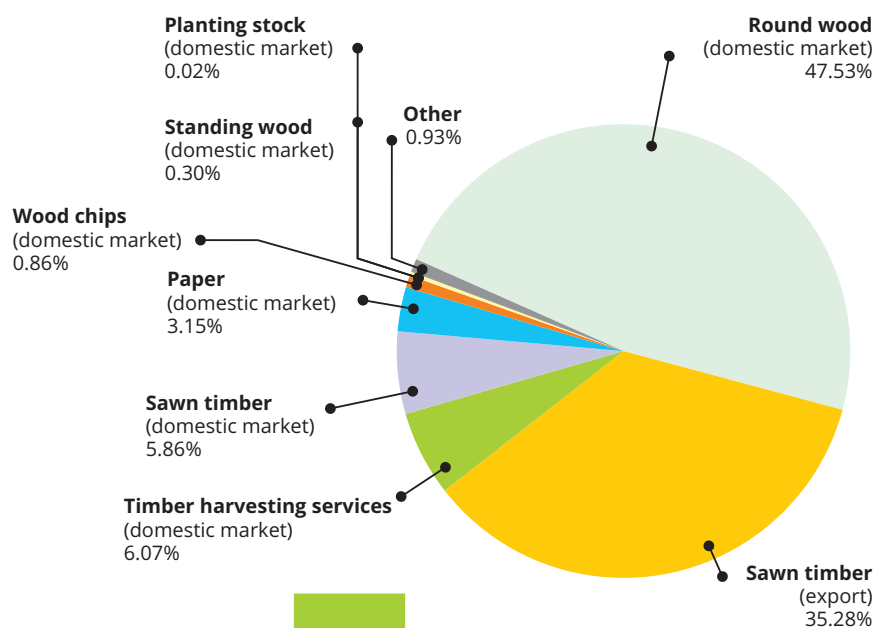
# TIMBER TRADES

1.0 bln USD worth  
of transactions

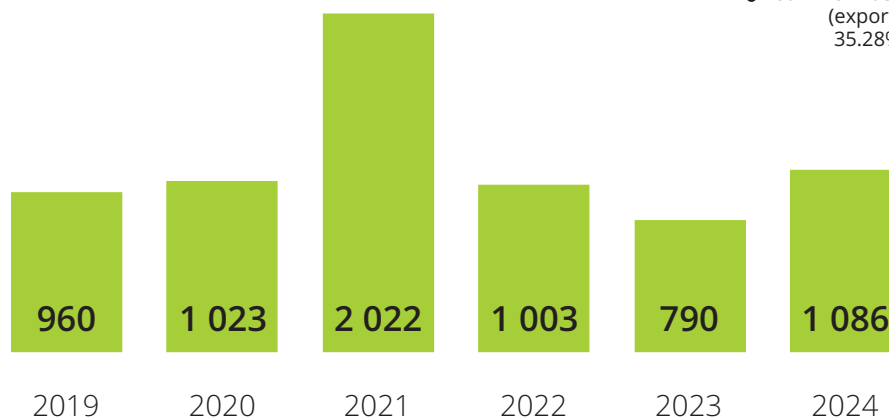
Export to 19 countries

5 000 participants

## Sales structure



## Historical sales data, mln USD



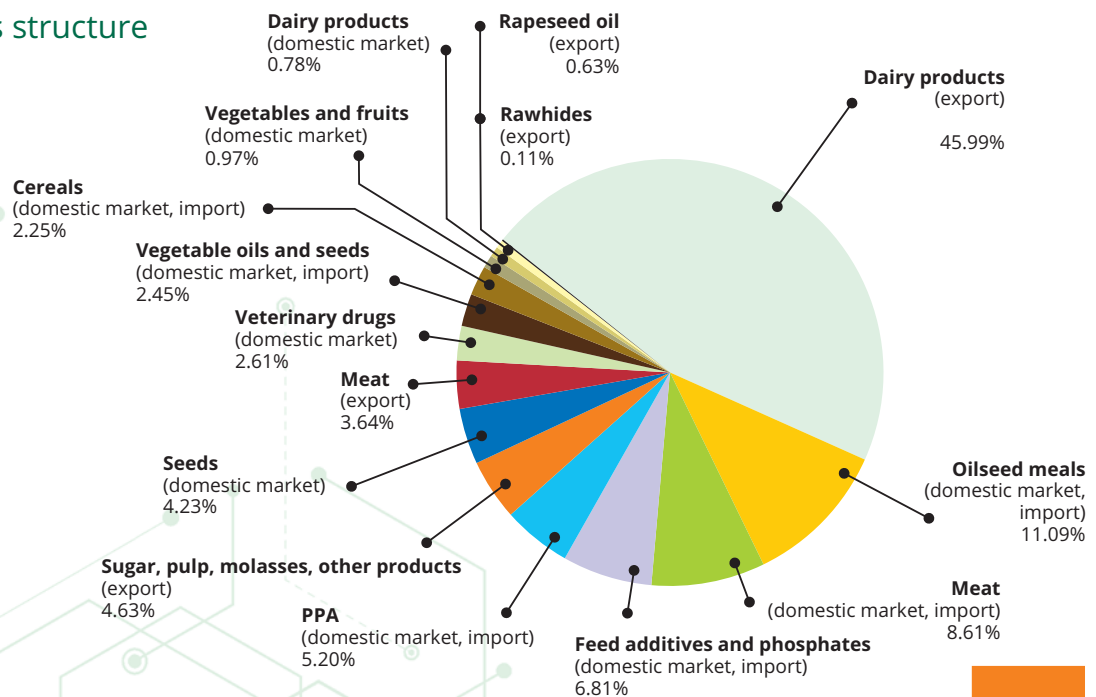
# AGRICULTURAL TRADES

Every trading session: 1000 commodity items

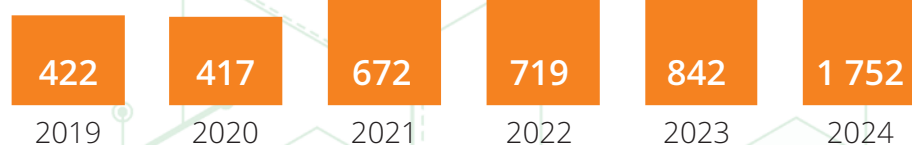
300 participants

3 mln USD worth of transactions

## Sales structure



## Historical sales data, mln USD







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## B2B E-COMMERCE

80 000

buy/sell  
offers daily

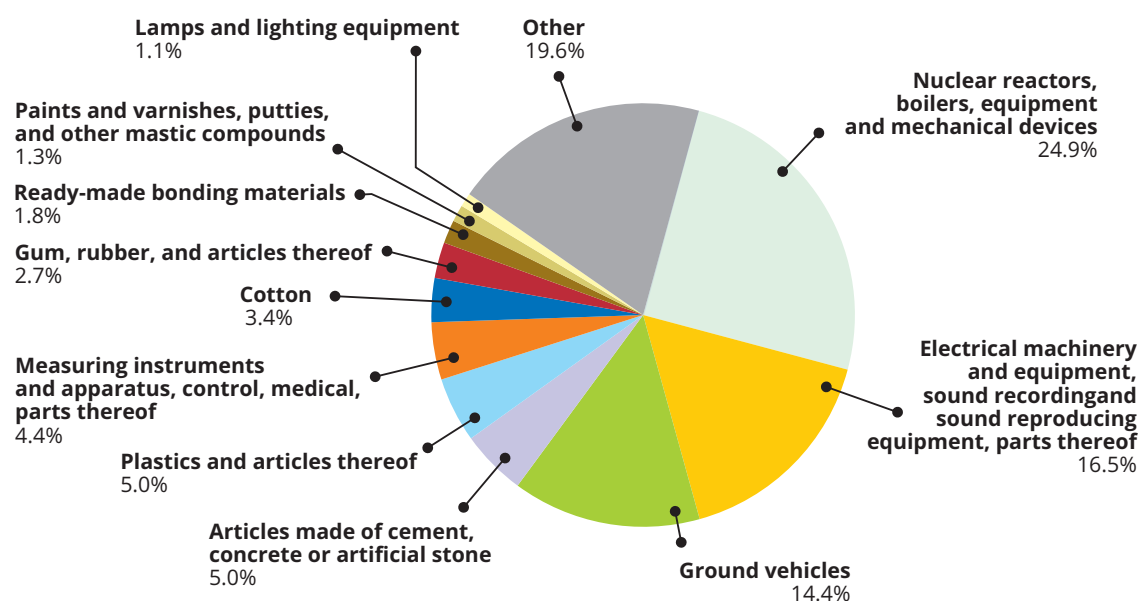
1-8

days to complete  
a procurement procedure

70 000

transactions  
annually

### Sales structure



**ELECTRONIC B2B  
MARKETPLACE**

Online trading from  
any mobile device

**24/7**



# STRUCTURE

## HEAD OFFICE → BRANCHES

Minsk

Brest  
Vitebsk  
Gomel  
Grodno  
Mogilev



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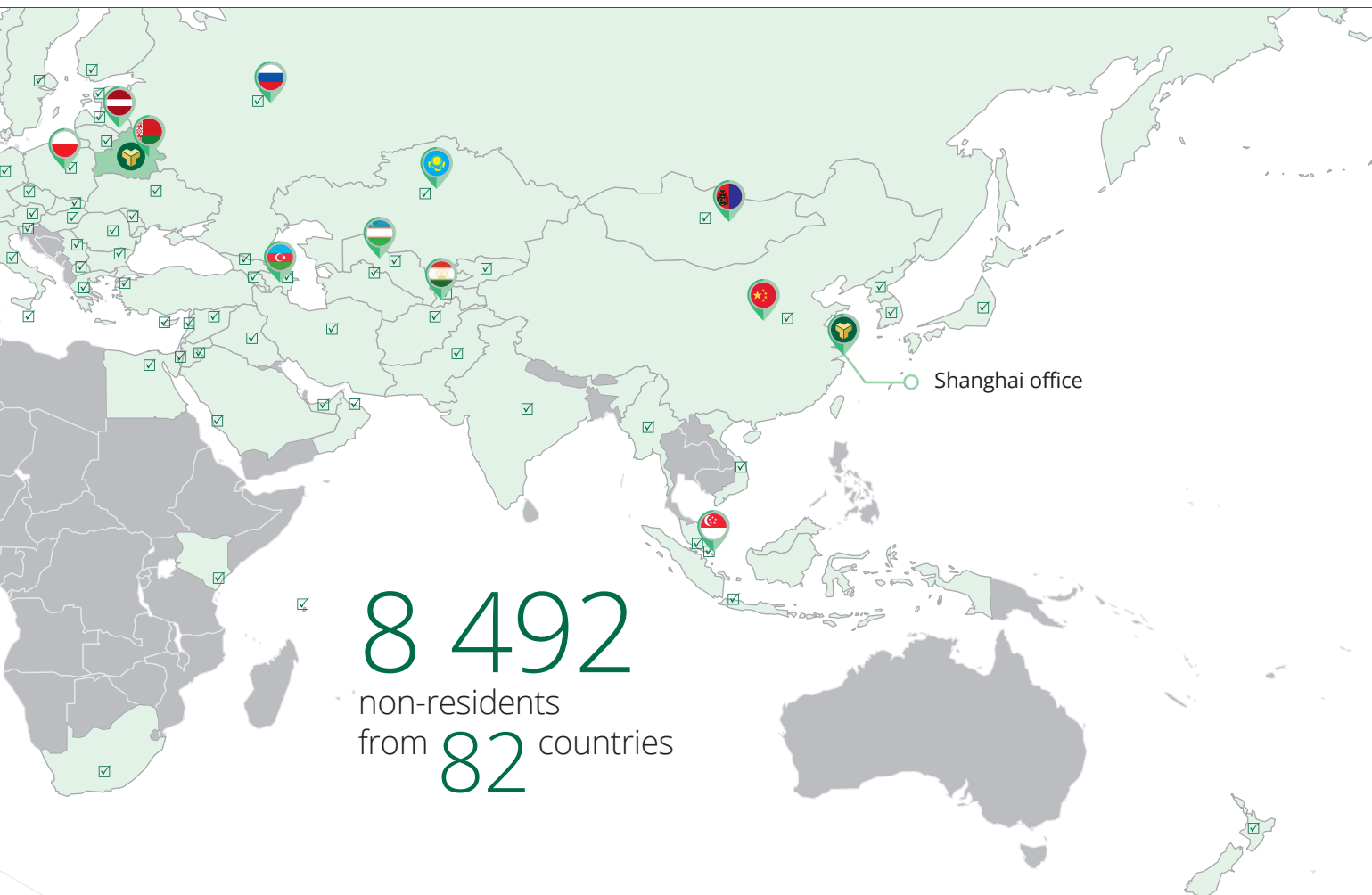




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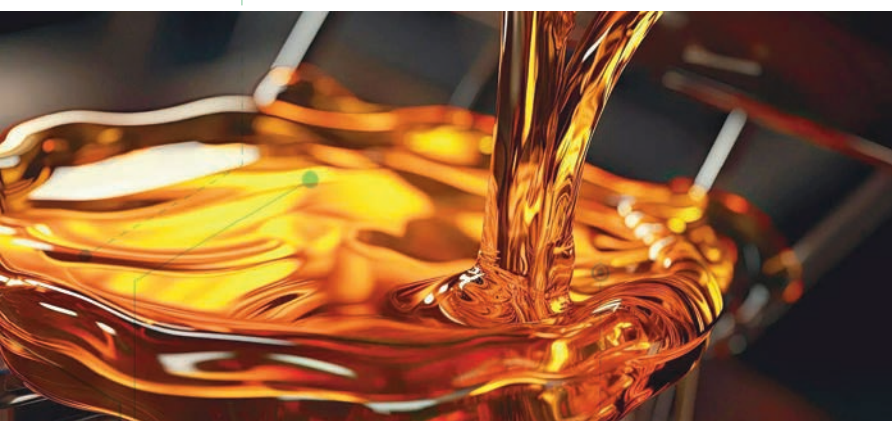
## CO-OPERATION GEOGRAPHY

Afghanistan	1	Germany	115	Malaysia	1	Slovakia	19
Armenia	63	Gibraltar	1	Malta	2	Slovenia	3
Austria	15	Greece	1	Mexico	1	South Africa	2
Azerbaijan	163	Hungary	25	Moldova	62	South Korea	2
Belgium	11	India	9	Mongolia	7	Spain	9
Belize	3	Indonesia	1	Myanmar	1	Sweden	4
Brazil	1	Iran	4	Netherlands	26	Switzerland	17
Bulgaria	18	Iraq	2	New Zealand	4	Syria	7
Canada	6	Ireland	1	Norway	2	Tajikistan	37
China	285	Israel	8	Oman	1	Turkey	116
Côte d'Ivoire	1	Italy	22	Pakistan	2	Turkmenistan	21
Cyprus	14	Japan	1	Panama	3	UAE	37
Czech	72	Jordan	3	Poland	456	Ukraine	380
Denmark	10	Kazakhstan	172	Portugal	1	United Kingdom	74
Dominica	2	Kenya	3	Romania	17	USA	23
DPRK	1	Kyrgyzstan	35	Russia	4 598	Uzbekistan	224
Egypt	7	Latvia	425	Saudi Arabia	1	Venezuela	1
Estonia	188	Lebanon	6	Senegal	1	Vietnam	1
Finland	10	Lithuania	523	Serbia	8	Virgin Islands (Br.)	4
France	8	Luxembourg	1	Seychelles	1		
Georgia	68	Macedonia	1	Singapore	10		





# PETROCHEMICALS, OILS, POLYMERS, CONSTRUCTION MATERIALS



- Petroleum products, chemicals, petrochemicals
- Lubricants
- Polymers, plastic films, polymer packaging
- Cement, cellular concrete blocks, crushed stone, lime





# INTERNATIONAL COOPERATION

## MULTILATERAL

International Association  
of Exchanges of the Commonwealth  
of Independent States countries  
(since 2008)



## BILATERAL

Chambers of commerce, business unions,  
and commodity exchanges across the globe

## OUR PARTNERS





BELARUSIAN UNIVERSAL  
COMMODITY EXCHANGE

## WHY US

### WE OFFER

- Ability to buy or sell any commodity or service
- Free pricing based on supply and demand
- Real commodities with guaranteed payment and physical delivery
- Millions of buy and sell offers every day

### YOU GET

- One-stop-shop for accessing the commodity market of Belarus
- Simplified access to the Eurasian Economic Union
- Transaction monitoring and follow-up
- Professional brokers
- Data and analytics services
- Free training, software, and e-signature

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