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BELARUSIAN UNIVERSAL  
COMMODITY EXCHANGE



# BUCE EXPORT CATALOG

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**D**airy  
products

**V**egetable  
oil

**S**ugar beet  
products

**B**iomass  
fuel

**T**imber  
products

**M**etal  
products

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**BELARUSIAN UNIVERSAL  
COMMODITY EXCHANGE**

**Belarusian Universal  
Commodity Exchange –**  
the only mercantile exchange  
in Belarus and the largest spot  
exchange in Eastern Europe.

## **BASIC INFORMATION**

Founded:

**May 25, 2004**

First trading session:

**June 2, 2005**

Members:

**36 100 companies**

Annual turnover:

**USD 8 billion**

Number of transactions:

**550 000**

Geography:

**82 countries**

## **WHAT WE OFFER**

- One-stop-shop for accessing the commodity market of Belarus.
- Ability to trade commodities and services.
- Free pricing based on supply and demand.
- Real commodities with guaranteed payment and physical delivery.
- Millions of bids and offers every day.
- An exchange trading platform and two specialized electronic platforms – for E-procurement and for property and property rights trading.

## **WHY US**

- Thousands of buyers and sellers around the globe.
- Wide array of commodities.
- Online trading.
- Electronic documents.
- Trade directly or through a broker.
- Only reliable companies admitted.
- Settlement via BUCE accounts (free letter of credit).
- Choice of delivery basis.
- On-site arbitration commission.

## **WHAT YOU GET**

- Simplified access to the Eurasian Economic Union.
- Transaction monitoring and follow-up.
- Professional brokers.
- Data and analytics services.
- Free training, software and electronic signature.

# BUTTER



Commodity	Delivery basis	Packing	Price
Unsalted butter, fat $\geq 82.5\%$	FCA	Frozen, boxes of 20 kg	7.5 USD/kg

Belarus-made unsalted sweet cream butter has a delicate spreadable texture. Sold in small-size consumer packaging, it enjoys high demand from buyers on the Belarusian and foreign markets, as evidenced by Grand Prix diplomas and victories in various international competitions.

Belarusian Universal Commodity Exchange offers products of more than 20 dairy factories, including:

- Savushkin Product (Brest),
- Minsk Dairy Plant No. 1 (Minsk),
- Molochny Mir (Grodno),
- Berezovsky Cheese-Making Plant,
- Verkhnedvinsk Butter and Cheese Plant.

From 1000 to 3000 tons of butter are put up for sale at each export trading session held on BUCE.

Characteristics	
Technical standards:	STB 1890
Declaration of conformity:	EAEU No. BY/11211.01.TP033 003 27365
Fat:	82.5%
Moisture:	16%
Shelflife:	450 days
Storage conditions:	from -18 to -13 °C



## More information:



<https://butb.by/en/shedule/selkhozproduktsiya/>



# CHEESE



Commodity	Delivery basis	Packing	Price
Cheese, fat $\geq 45\%$	FCA	Boxes of 5-10 kg	5.4 USD/kg

Belarus is among the world's biggest cheese exporters together with the European Union, the USA and New Zealand.

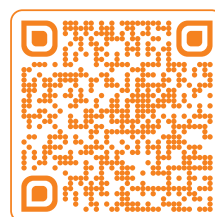
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- Berezovsky Cheese-Making Plant,
- Verkhnedvinsk Butter and Cheese Plant.

Characteristics	
Moisture:	40-45%
Fat:	$\geq 45\%$
Shelflife:	180-220 days
Storage conditions:	from 0 to $+6^{\circ}\text{C}$



**More information:**



<https://butb.by/en/shedule/selkhozproduktsiya/>





# MILK POWDER



Commodity	Delivery basis	Packing	Price
Whole milk powder, fat > 1.5%	FCA	Bags of 25 kg	4.0 USD/kg
Skimmed milk powder, fat ≤ 1.5%			2.4 USD/kg

Milk powder is produced from pasteurized normalized milk by removing water and is used for direct consumption for food (after reconstitution) or industrial processing for food purposes. The product is characterized by a high content of solids, which ensures good transportability and significant stability during storage. Milk powder has a high nutritional, energy and biological value due to the concentration of milk components.

Belarusian Universal Commodity Exchange offers products of more than 20 dairy factories, including:

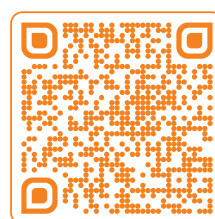
- Savushkin Product (Brest),
- Minsk Dairy Plant No. 1 (Minsk),
- Molochny Mir (Grodno),
- Berezovsky Cheese-Making Plant,
- Verkhnedvinsk Butter and Cheese Plant.

Up to 8000 tons of milk powder are put up for sale at each export trading session held on BUCE.



Characteristics		
	Whole milk powder	Skimmed milk powder
Fat:	atleast 26%	up to 1.5%
Moisture:	4%	up to 4%
Acidity:	from 14°T to 21°T	from 15°T to 17°T
Protein:	atleast 34%	atleast 34%
Solubility:	up to 0.1	up to 0.1
Shelflife:	24 months	24 months
Storage conditions:	0°C to 20°C, relative air humidity of under 85%	0°C to 20°C, relative air humidity of under 85%

More information:



<https://butb.by/en/shedule/selkhozproduktsiya/>

# WHEY POWDER



Commodity	Delivery basis	Packing	Price
Whey powder	FCA	Bags of 25 kg	0.74 USD/kg

Whey is used in the dairy, meat, food and bakery industries, for the production of baby food, as an ingredient for pharmaceuticals and biotechnology. Addition of dry demineralized whey allows creation of functional food products that not only differ from those obtained with conventional technologies but also have a number of unique properties.

Whey powder is a fine dry homogeneous powder of white or creamy color. It has a natural milky taste free from any additional flavors and odors.

Belarusian Universal Commodity Exchange offers products of more than 20 dairy factories, including:

- Savushkin Product (Brest),
- Minsk Dairy Plant No. 1 (Minsk),
- Molochny Mir (Grodno),
- Berezovsky Cheese-Making Plant,
- Verkhnedvinsk Butter and Cheese Plant.

From 200 to 500 tons of whey powder are put up for sale at each export trading session held on BUCE.



Characteristics	
Technical standards:	STB 2219-2017 TI BY 600013875.036-2018
Declaration of conformity:	EAEU No.BY/11211.01.TP033014.01 00399
Moisture:	3.6%
Acidity:	from 9.1°T to 9.5°T
Solubility:	0.1 cm <sup>3</sup>
Protein:	at least 11%
Lactose:	at least 70%
Shelflife:	18 months
Storage conditions:	from 2 to 20°C, relative air humidity under 85%

## More information:



<https://butb.by/en/shedule/selkhozproduktiya/>



# CASEIN



Commodity	Delivery basis	Packing	Price
<b>Technical acid casein</b>	<b>FCA</b>	<b>Bags of 25 kg</b>	<b>5.8 USD/kg</b>

Casein is a product with a high protein content, produced from milk by coagulation, followed by processing, washing, crushing and drying of the curd. Technical casein is used for special industries as the main or auxiliary technical raw material.

Belarusian Universal Commodity Exchange offers products of more than 20 dairy factories, including:

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- Minsk Dairy Plant No. 1 (Minsk),
- Molochny Mir (Grodno),
- Berezovsky Cheese-Making Plant,
- Verkhnedvinsk Butter and Cheese Plant.

Up to 100 tons of casein are put up for trading on BUCE every month.



**More information:**



<https://butb.by/en/shedule/selkhozproduktsiya/>

Characteristics	
Technical standards:	TU BY600077963.039-2020
Fat:	from 1.5 to 1.8%
Moisture:	from 10% to 11%
Acidity:	from 30°T to 50°T
Protein:	86.2%
Solubility:	0.2
Class:	B
Shelflife:	12 months
Storage conditions:	25°C, relative air humidity under 85%



# RAPESEED OIL

Commodity	Delivery basis	Shipping	Price
Unrefined rapeseed oil, P	DAP Border BY	Flexible tanks	810 USD/t
Unrefined rapeseed oil, T			840 USD/t

Rapeseed oil is a valuable product of oilseed processing. Rich in Omega-3 and Omega-6 acids, food grade rapeseed oil has high consumer appeal, while technical rapeseed oil is widely used in the energy industry for biodiesel production.

Belarusian Universal Commodity Exchange hosts regular trading sessions in which one can buy over 40 thousand tons of rapeseed oil from Belarus' main exporters. Both food grade and technical rapeseed oil are available for purchase.

Characteristics		
	Rapeseed oil, P	Rapeseed oil, T
Technical standards:	STB 1486-2004	
Transparency:	Slight turbidity	
Color value, I2 mg:	80	100
Flavor:	Characteristic of rapeseed oil	
Flash point:	230°C	>230°C
Erucic acid:	1%	1-6%
Shelflife:	1 year	



**More information:**



<https://butb.by/en/shedule/selkhozproduktsiya/>





Commodity	Delivery basis	Packing	Price
White crystalline sugar (TS2)	FCA, DAP Border BY	Bags of 25 kg	515 USD/t
White crystalline sugar (EXTRA)			530 USD/t

The sugar industry is one of the priority areas of the Belarusian economy. While fully meeting the needs of the domestic market, Belarus is also a major exporter of sugar to the world markets.

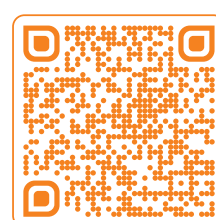
Every year Belarusian Universal Commodity Exchange offers about 200 thousand tons of sugar made by four major Belarusian sugar beet processing plants:

- Slutsk Sugar Refinery,
- Gorodeya Sugar Refinery,
- Skidel Sugar Refinery,
- Zhabinka Sugar Refinery.

Characteristics		
	TS2	EXTRA
Sucrose:	99.7%	99.8%
Moisture:	0.12%	0.06%
Reducing substances:	0.04%	0.02%
Ash:	0.036%	0.025%
Ferriimpurities:	0.0003%	0.0001%
Color in solution:	104 units of ICUMSA	35 units of ICUMSA
Storage conditions:	up to 40°C, relative humidity under 70%.	

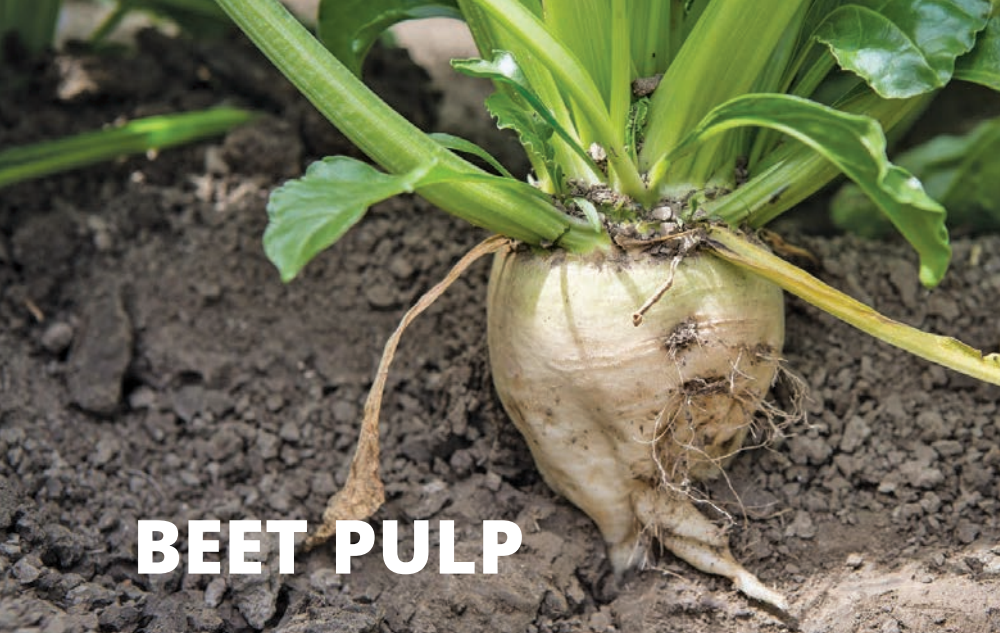


**More information:**



<https://butb.by/en/shedule/selkhozproduktsiya/>





Commodity	Delivery basis	Shipping	Price
<b>Beet pulp</b>	<b>DAP Border BY</b>	<b>Bulks</b>	<b>90 EUR/t</b>
Available on request: FOB (Novorossiysk, St. Petersburg, Riga, Klaipeda), CFR/CPT.			

Sugar beet pulp is the fibrous portion of the sugar beet left after the sugar and liquid has been removed. It is a valuable nutrient, usually added to the diet of cattle, pigs and other animals.

Belarusian Universal Commodity Exchange offers products of four major Belarusian sugar beet processing plants:

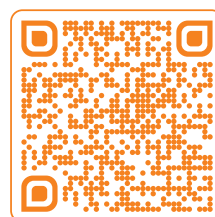
- Slutsk Sugar Refinery,
- Gorodeya Sugar Refinery,
- Skidel Sugar Refinery,
- Zhabinka Sugar Refinery.

From 1 to 10 thousand tons of beet pulp are put up for trading on BUCE weekly.

Characteristics	
Moisture:	10.2±0.3%
Mechanical impurities:	none
Non-granulated pulp in dried granulated pulp:	none
Crude protein:	10.72%
Dried granulated pulp granule size:	34.2 mmlength, 10.0 mm diameter
Color:	grey
Smell:	specific, without foreign odors
Physical form:	granules



**More information:**



<https://butb.by/en/shedule/selkhozproduktsiya/>





# MOLASSES

Commodity	Delivery basis	Shipping	Price
Beet molasses	DAP Border BY	Tanks	25 EUR/t

Molasses is a by-product of sugar processing used for the production of ethyl alcohol, citric acid, baker's and fodder yeast and as a feed additive for farm animals.

Belarusian Universal Commodity Exchange offers molasses from four major Belarusian sugar beet processing plants:

- Slutsk Sugar Refinery,
- Gorodeya Sugar Refinery,
- Skidel Sugar Refinery,
- Zhabinka Sugar Refinery.

From 1 to 15 thousand tons of beet molasses are put up for trading on BUCE weekly.

Characteristics	
Solids:	atleast 84.4%
Sucrose:	atleast 48.5%
pH value:	7.2
Color:	brown
Smell:	specific to beet molasses
Solubility in water:	full



## More information:



<https://butb.by/en/shedule/selkhozproduktsiya/>





# POTATO STARCH

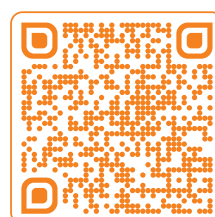
Commodity	Delivery basis	Shipping	Price
Potato starch	FCA	Bags	0.76 USD/kg

Starch derivatives are used in the food and confectionery industry, as well as in non-food applications as wallpaper adhesive, for textile finishing and textile sizing, in paper coating and sizing, and as an adhesive in paper sacks and gummed tape.

Characteristics	
Humidity, %:	18.2
Quantity of starch for 1 dm <sup>2</sup> , units:	390
Acidity, %:	5.5
Smell:	characteristic for starch, without foreign smell
Color:	white
PPM metal impurity, %:	Not detected
Shelflife:	24 months



More information:



<https://butb.by/en/shedule/selkhozproduktsiya/>



# PEAT BRIQUETTES

Commodity	Delivery basis	Packing	Price
Peat briquettes	DAP Border BY	Big-bags, shrink wrap	80 USD/t
	FCA		75 USD/t

Due to the allocation of peat deposits within the boundaries of forests, the extracted peat contains a significant amount of wood inclusions, which puts it into the category of biofuels.

Belarusian Universal Commodity Exchange hosts regular export trades for Belarus' main producers of peat briquettes.



Characteristics	
Technical standards:	STB 1919-2008
Moisture:	under 20%
Ash:	under 23%
Fines:	under 7%
Mechanical strength:	atleast 94%
Partially destroyed briquettes:	under 25%

More information:



<https://butb.by/en/shedule/lesoproduktsiya/>





# SAWN TIMBER



Belarusian timber is renowned for its high quality and affordable prices. This makes it especially attractive to construction and furniture companies that value steady supplies and excellent consumer properties.

At present, there is increasing demand for Belarus-made timber products in foreign markets, which is supported by a marked surge in exchange quotations.

Over 100 thousand cubic meters of timber products are offered for sale at weekly trading sessions held on BUCE.

Commodity	Delivery basis	Shipping	Price
Sawn timber	FCA or DAP	In bulk or on pallets	From 130 USD/cbm

Sawn timber is a wood product with specific quality and dimensional standards.

Belarusian exporters produce sawn timber from softwood. The range of applications is virtually unlimited:

- construction of houses, arbors, outbuildings;
- roofing, interstorey ceilings;
- lining of walls, floors;
- internal partitions, stairs, balconies, fences.

Characteristics	
Average moisture content:	18% to 22%
Type of wood:	Pine, Spruce
Thickness * width, mm (average size range):	o 40 * to 150



More information:



<https://butb.by/en/shedule/lesoproduktsiya/>



# REBARS



Commodity	Delivery basis	Shipping	Price
Rebars	DAP Border BY	In bulk	520 USD/t

Reinforcement bars (rebars) are steel bars that ensure the reliability and durability of concrete structures. Rebars are commonly used for the following purposes:

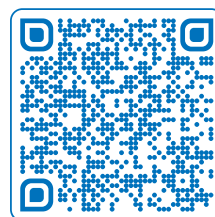
- protection of concrete from sudden temperature changes, cracking and failure;
- prevention of bending, squeezing and stretching damage;
- laying foundations, erecting and reinforcing frameworks and slabs, building bridges, mines and dams.



Characteristics	
Grade:	A500C
Diameter, mm:	10-32
Volume:	from 1000 tons per diameter



More information:



<https://butb.by/en/shedule/metalloproduksiya/>



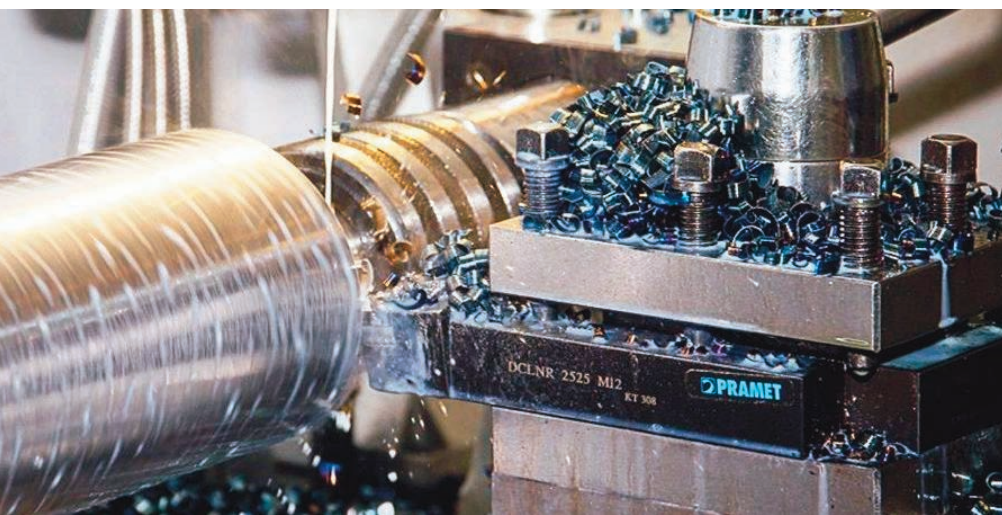
# SCRAP METAL



Commodity	Mark (group, grade)	Delivery basis	Price
Scrap metal	25A	FCA	30 EUR/t
Scrap metal (outsized)	26A	FCA	30 EUR/t
Steel scrap metal	3Б06ХН28МДТ	FCA	2400 EUR/t
Steel scrap metal	3Б26	FCA	950 EUR/t

Scrap consists of recyclable materials, usually metals, left over from product manufacturing and consumption, such as parts of vehicles, building supplies, and surplus materials.

Recycling metals provides opportunities for a multitude of products. Scrap metals like aluminum, copper, steel, brass, and iron are recycled to make a wide variety of new products. Using scrap metal for numerous products reduces waste and helps to preserve the environment for future generations. Scrap iron and aluminum metals are used extensively in the construction industry for projects as varied as roads and bridges. As well, scrap metal is also used for manufacturing automobiles, aircraft, and other kinds of travel.



More information:



<https://butb.by/en/shedule/metalloproduksiya/>